

Importance of wearable *Meta*Data in care orchestration

ARM

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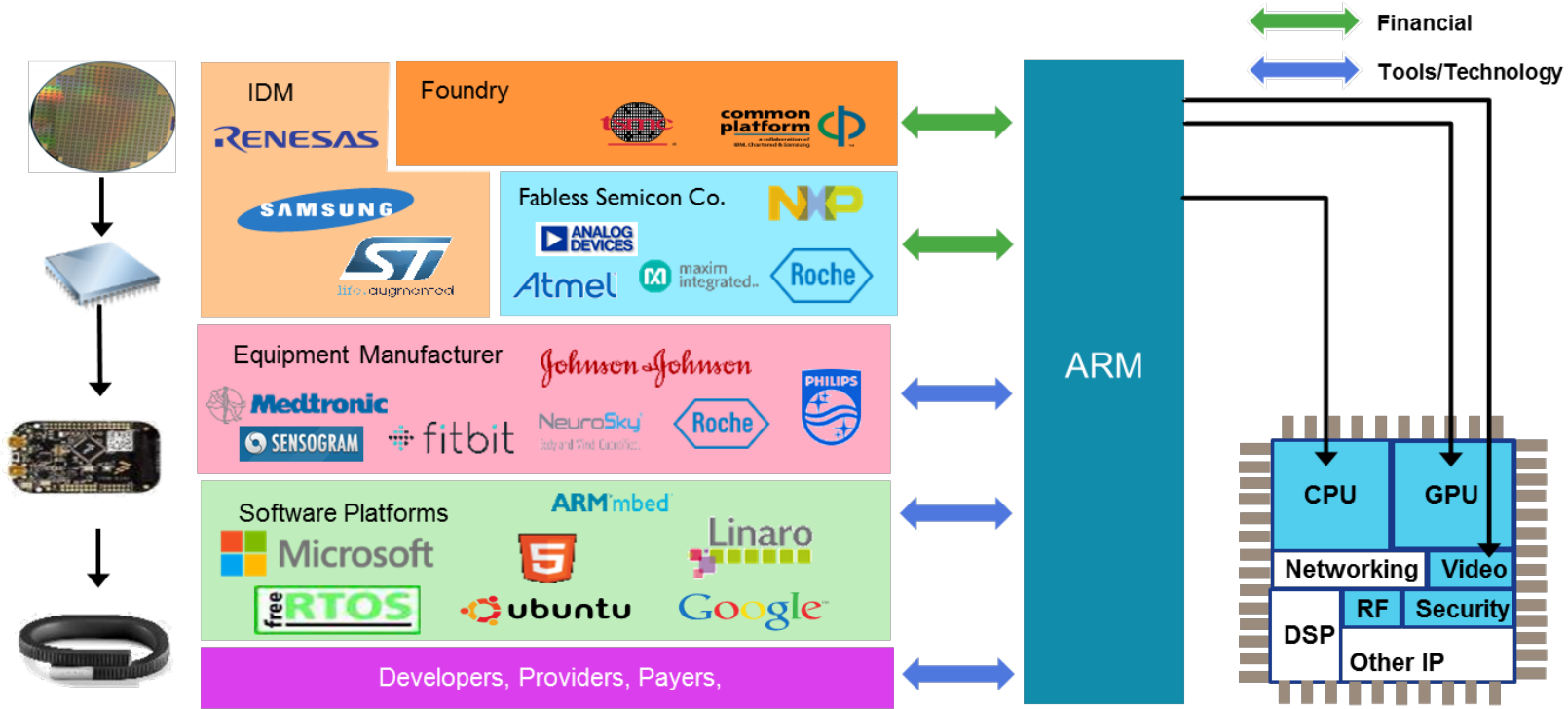
Karthik.Ranjan@arm.com | twitter: kartran

NRTC Seattle, WA

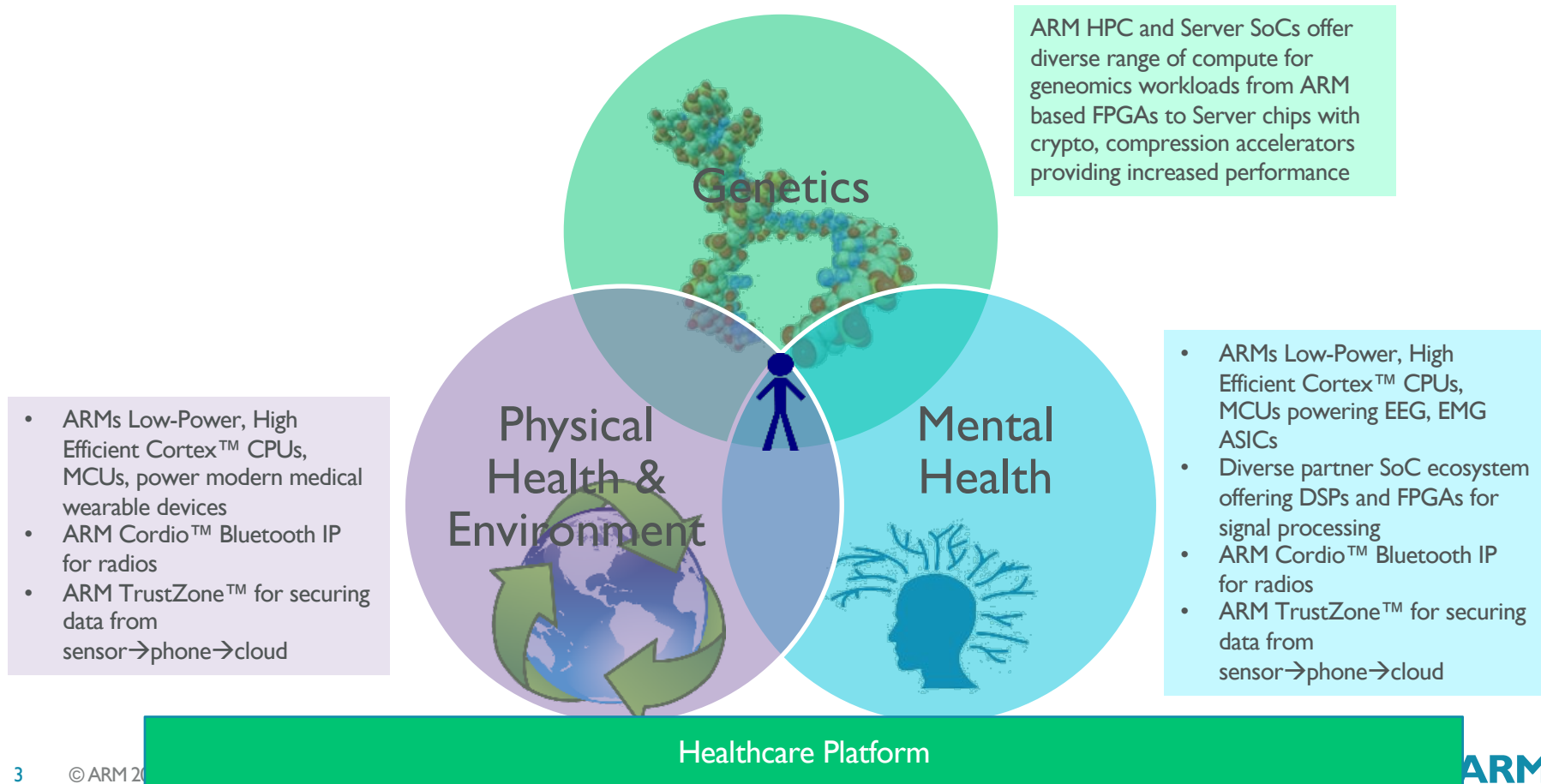
April 11th, 2017



ARM, world's leading semiconductor IP company



ARM IP Across the Healthcare spectrum



Chronic Illnesses Rising + Aging population

Diabetes to
grow 2.5x by
2025 to
228M
people*

2020
Chronic
Diseases →
 $\frac{3}{4}$ of deaths*

Cancer
deaths grow
8M → 13M by
2030**

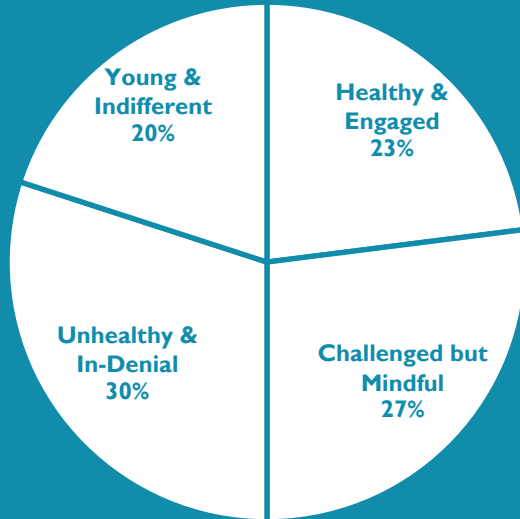
Projected US healthcare spend increase 3%

\$3.2 Trillion
spent on
healthcare in
US

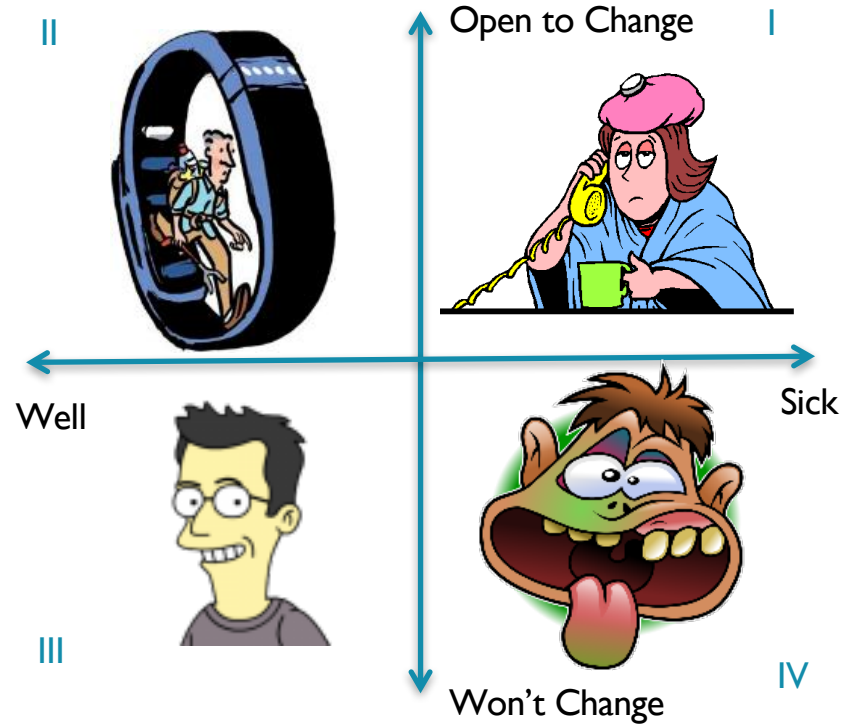
~\$290B
→ non-
adherence
to meds

Not everyone sees their health in the same light

HEALTH CONSUMER SEGMENTATION




Source: Parks Associates



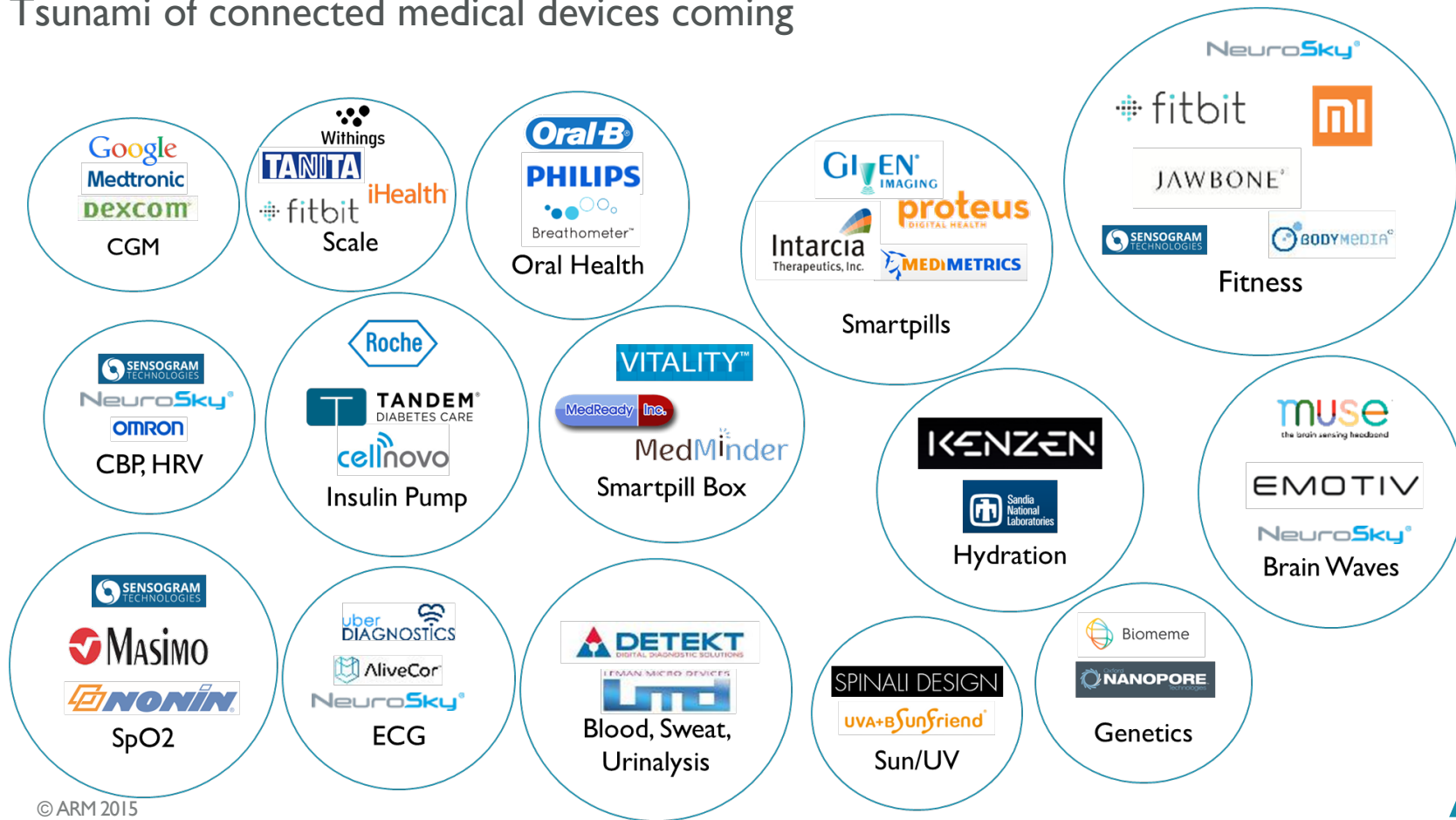
When it comes to health we typically only see the tip





By 2020 there will be have been 1.15
Billion connected health & fitness devices
cumulatively shipped

Tsunami of connected medical devices coming



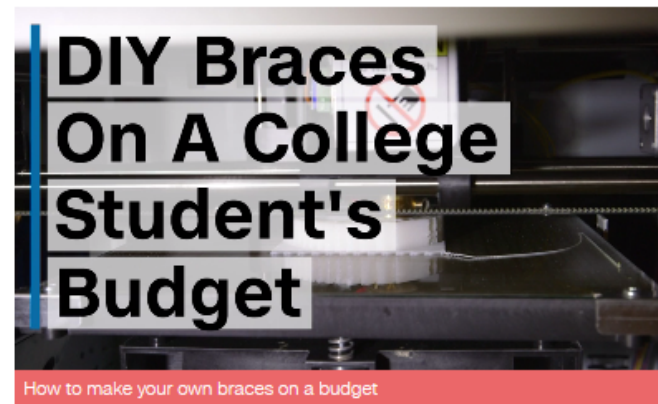
Medical device innovations also coming bottom up



College student 3D prints his own braces

by Hope King @lisahopeking

March 16, 2016: 4:38 PM ET



Amos Dudley wears his skills in his smile.

The digital design major has been straightening his top teeth for the past 16 weeks using clear braces he made himself.

Recommended Social Surge - What's Trending



College student 3D prints his own braces



Hong Kong's maids are often treated like slaves



Who's ready for a self-cleaning airplane bathroom?

Search for Jobs

Millions of job openings!

Job title

Location

Find Jobs

Accounting Engineering Developer



Ara Darzi

Monday 26 October 2015 09:20 EDT

Shares Comments

894 101

Save for later



Tim Omer and part of the monitoring kit he built himself - the receiver re-using a Tic Tac box. Photograph: Linda Nylind for the Guardian

Tim Omer is a 31-year-old diabetic. Rolling up his sleeve, he reveals a small box, about half the size of a cigarette packet, taped to his upper arm. From the box, a sensor runs under his skin, delivering a readout of his blood glucose level to his mobile phone.

This is something to which few Type 1 diabetics in Britain have access - the monitors cost around £4,000 a year to buy and maintain and are too expensive for the NHS.

Medical Sensors are integrating directly into the Phone



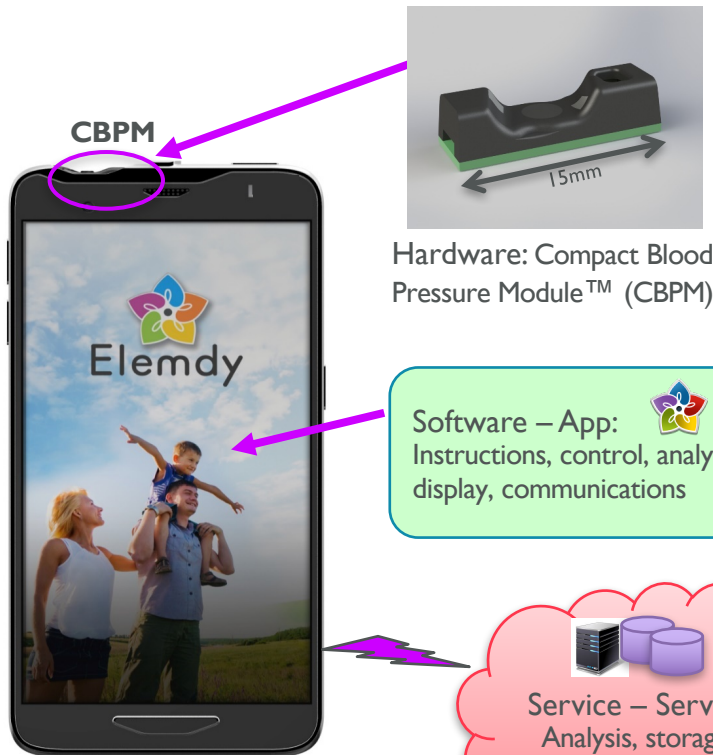
Medically-accurate (FDA, CE etc.) Vital Signs:

Blood Pressure

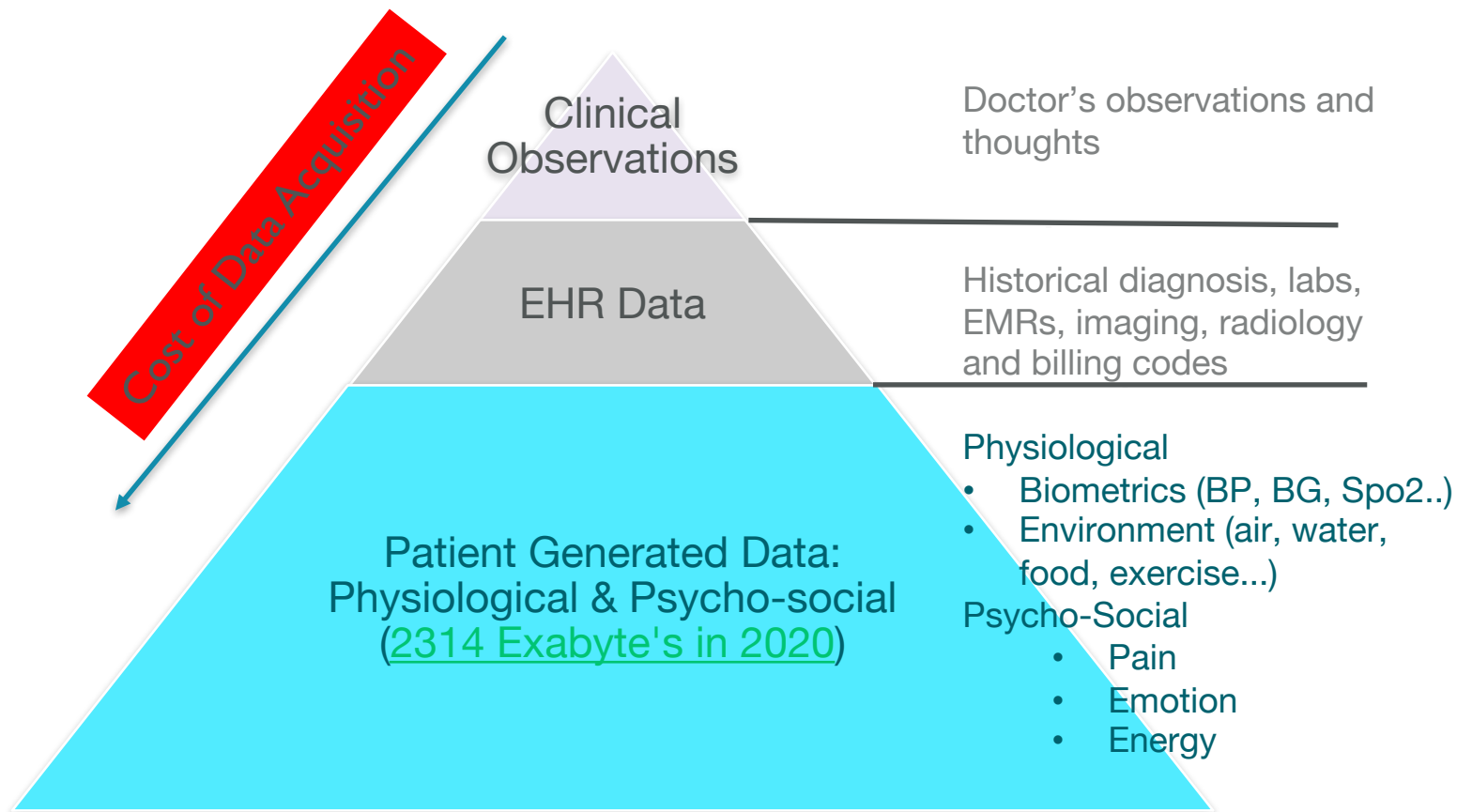
- + Heart Rate
- + Respiration Rate
- + Blood Oxygen
- + Body Temperature
- + One-lead ECG

- Small and cheap enough to be incorporated in all smartphones
- **Absolute: No calibration required**
- **SBPS is a regulated medical device. Smartphone is **not** regulated**

LEMAN MICRO DEVICES



In 5 years there will be more data outside EHR than in it



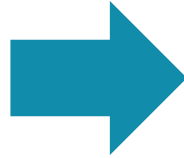
Telemedicine to the rescue

Direct Clinical Care

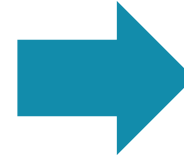


Traditional – FTF Care

**TAM: \$32.4B → \$305B
SAVINGS**

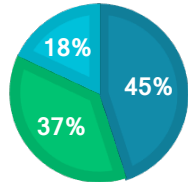


Telehealth via video & phone → 80% efficacy for common ailments*

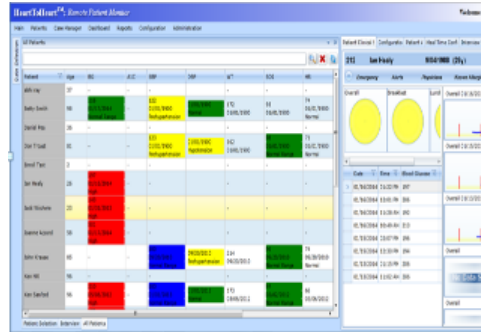


Add Remote Monitoring & Diagnostics → 95%+ efficacy for common ailments*

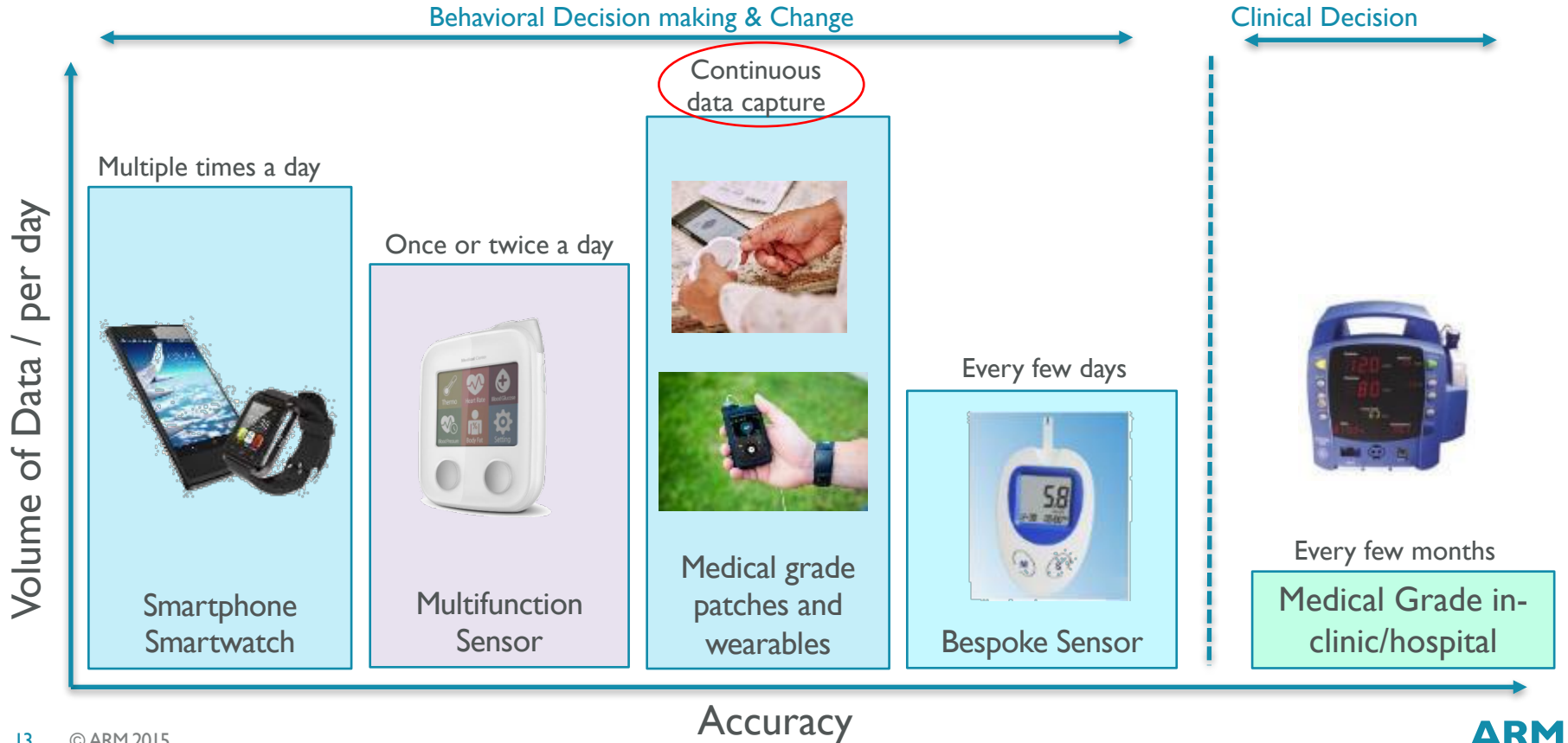
■ Remote Monitoring ■ Telehealth ■ Behavioral Modification



Clinical Dash boarding for managing patient populations

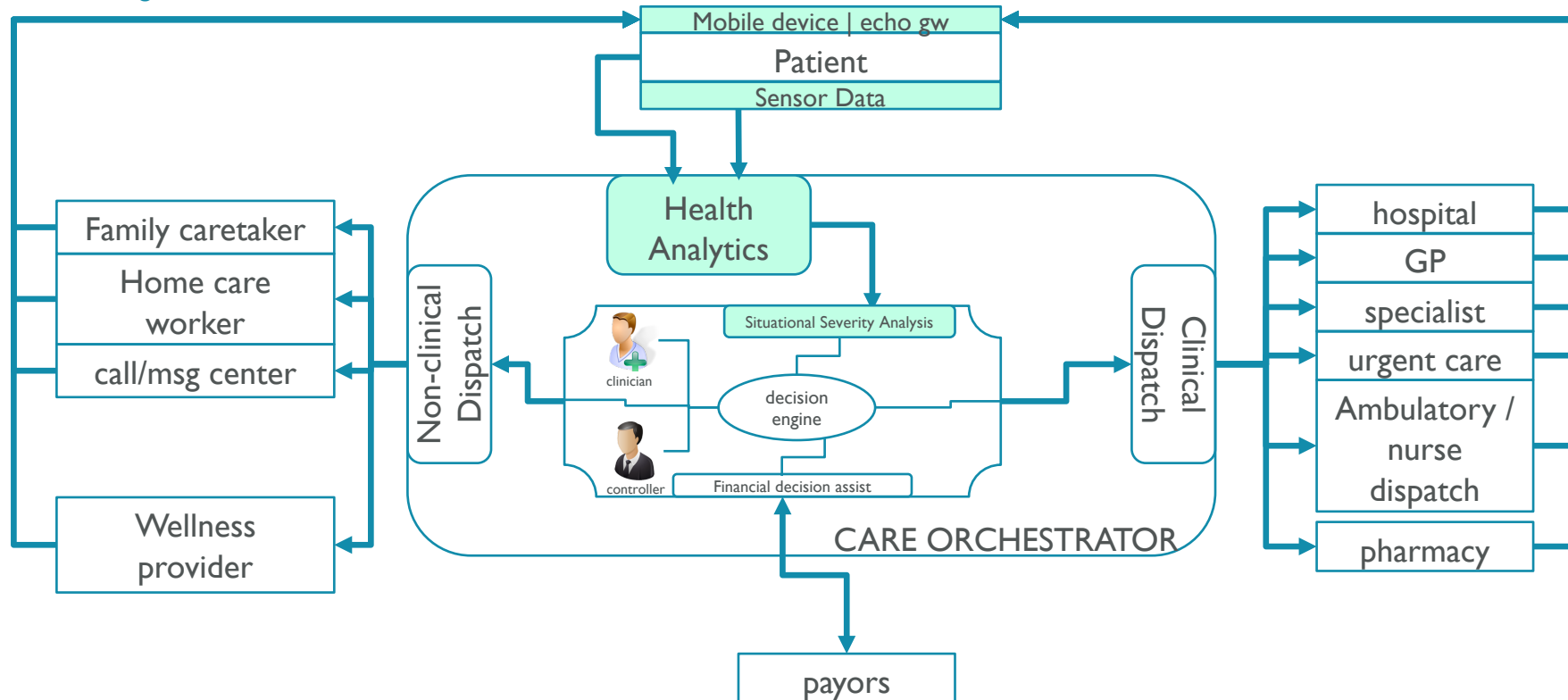


Medical data: Quantity vs. Quality



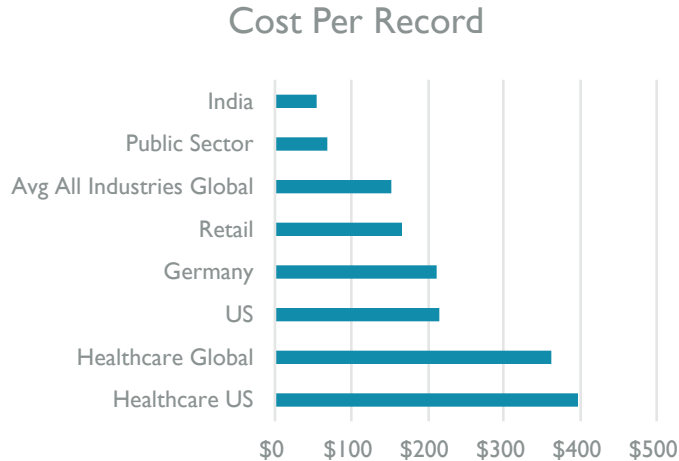
Care orchestration & workflow automation

driving towards better health outcomes at a lower cost



Why should we care about security & health?

Financial Loss



* Source: Ponemon Institute Sponsored by IBM

Matter of Life and Death



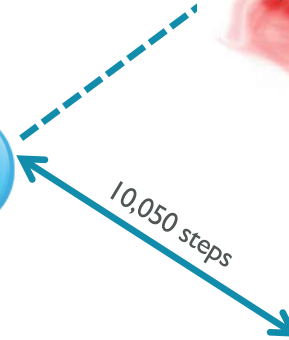
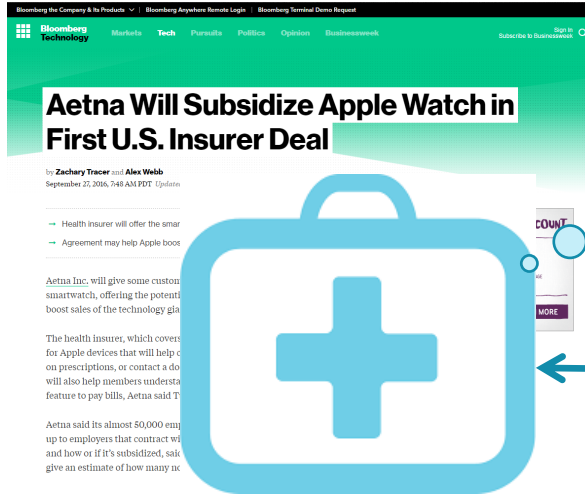
[Black Hat hacker details lethal wireless attack on insulin pumps](#)



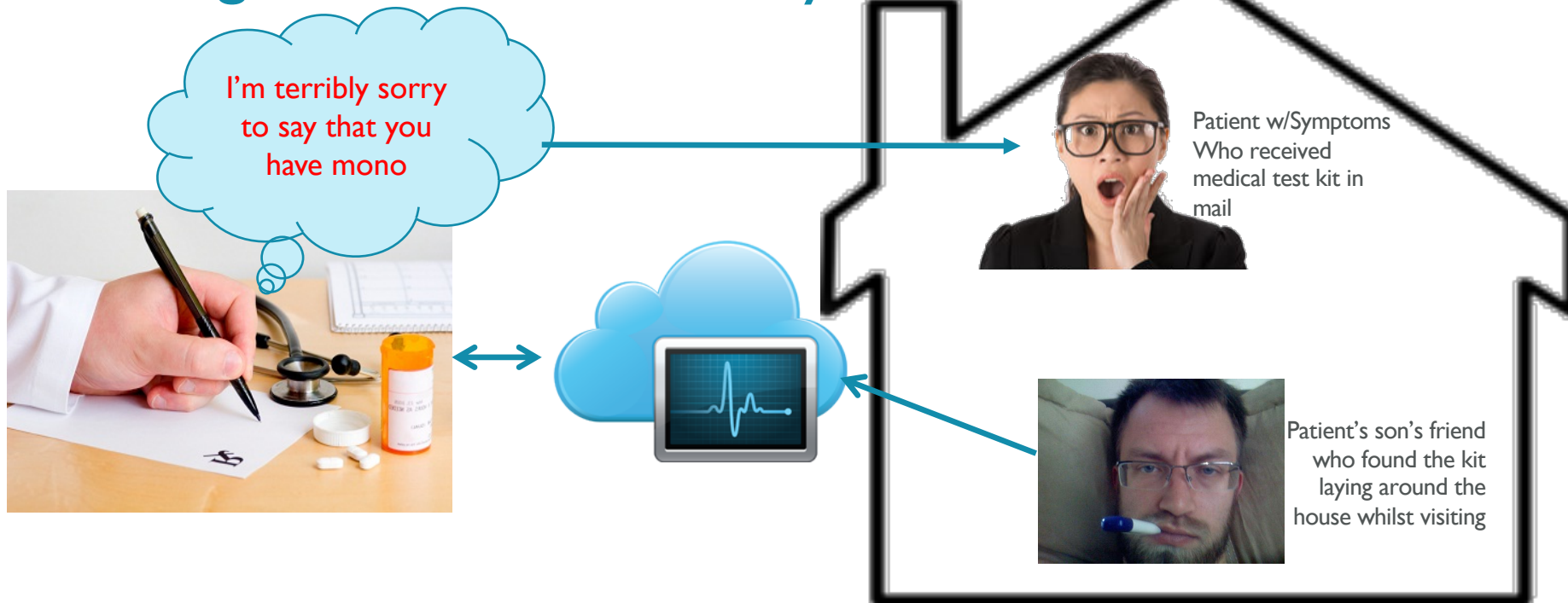
[Researchers hack pacemaker, kill a man\(nequin\)](#)

Hacking the Heart

Fraud Prevention: Insurers require data + identity



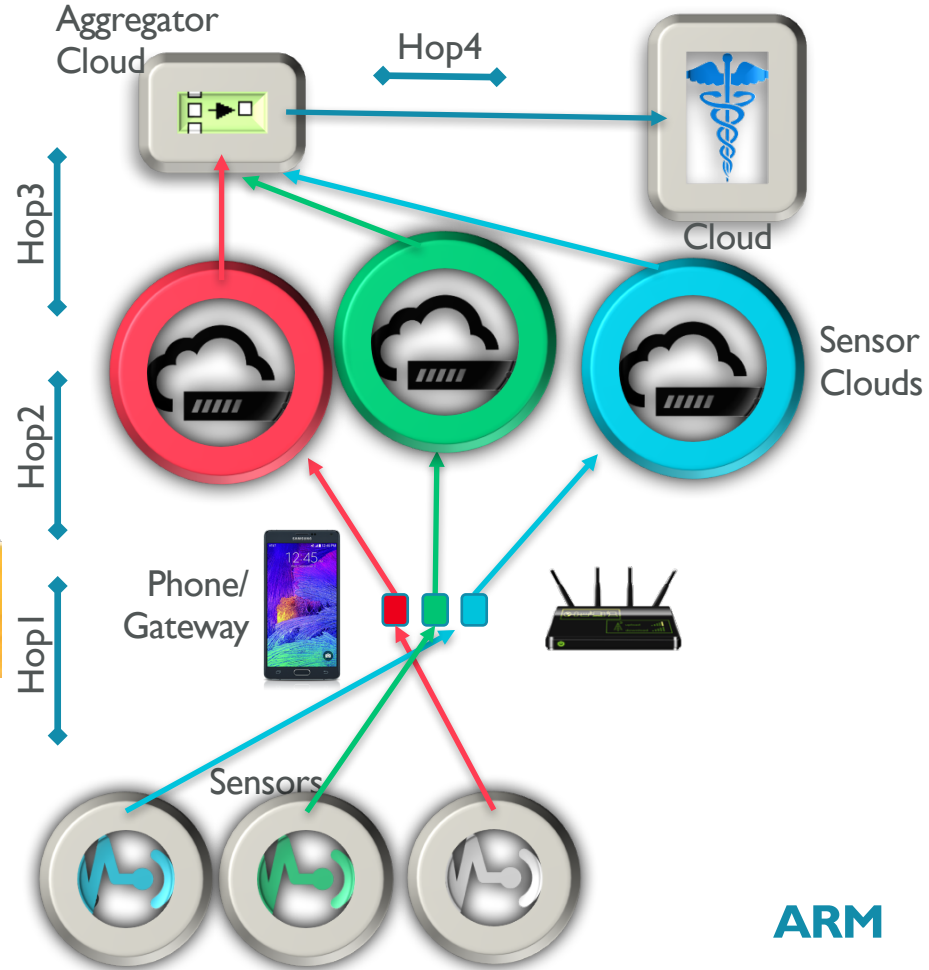
Misdiagnosis: data + identity are critical



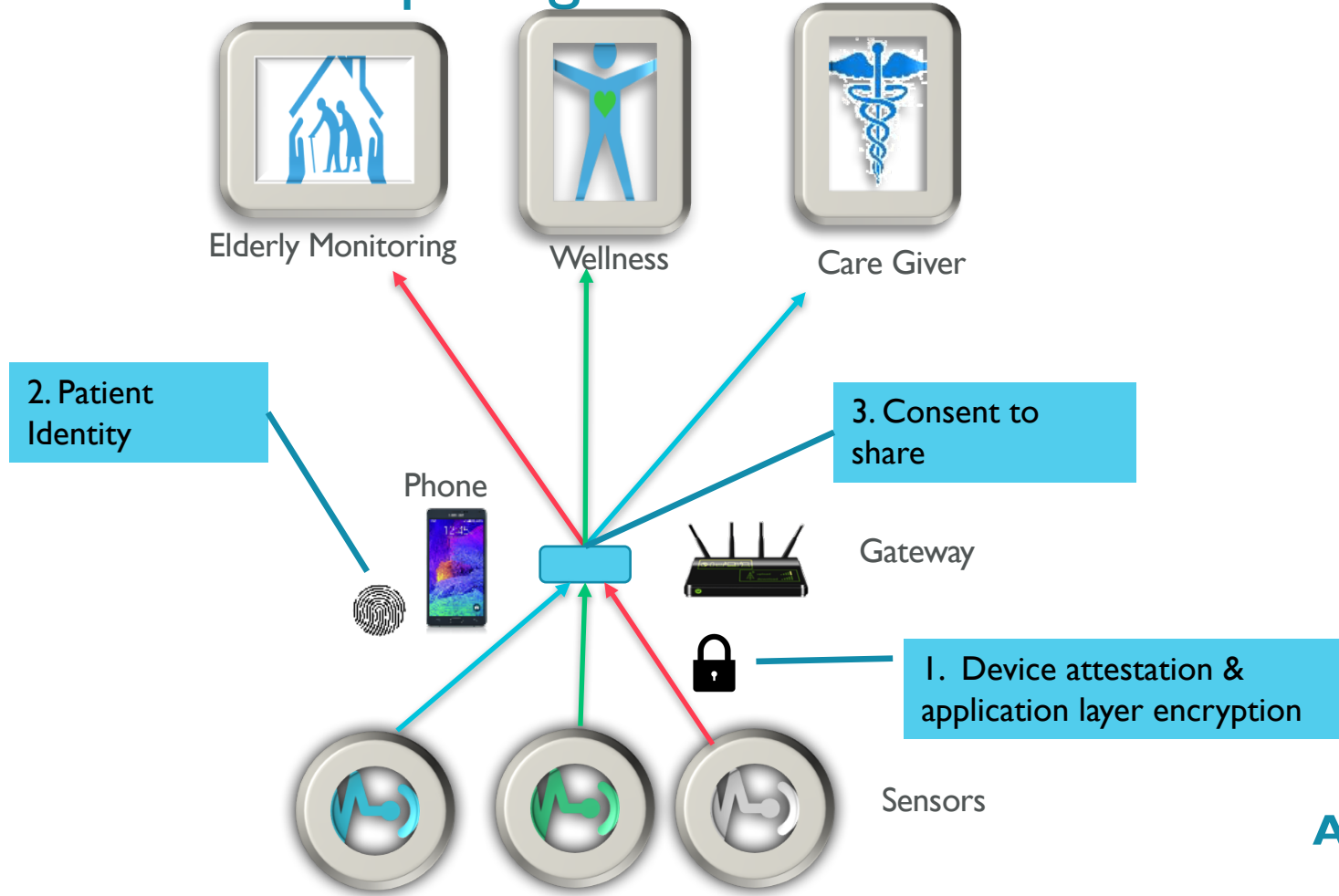
Convenience: From diagnosis to treatment in minutes



Today's model for health data acquisition.....



Pre-Requisites for acquiring remote medical data



THANK YOU!

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